

(Three page flyer included in this issue)

Scientology

Improving Life in a Troubled World

COMMUNICATION & ABILITY BY L. RON HUBBARD

It could be said that if you would get a person into communication you would get him well. This factor is not new in psychotherapy, but concentration upon it is new, and interpretation of ability as communication is entirely new.

If you were to be in thorough and complete communication with a car on a road, you would certainly have no difficulty driving that car. But if you were in only partial communication with the car and in no communication with the road, it is fairly certain that an accident would occur. Most accidents do occur when the driver is distracted by an argument he has had, or by an arrest, or by a cross alongside of the road that says where some motorist got killed, or by his own fears of accidents.

When we say that somebody should be in present time we mean he should be in communication with his environment. We mean, further, that he should be in communication with his environment as it exists, not as it existed. And when we speak of prediction we mean that he should be in communication with his environment as it will exist, as well as it exists.

The only thing that could be said to aberrate communication would be restriction, or fear of restriction. A person who is not communicating is one who has restricted communication. A person who is communicating

"IF YOU WERE TO BE IN THOROUGH AND COMPLETE COMMUNICATION WITH A CAR ON A ROAD, YOU WOULD CERTAINLY HAVE NO DIFFICULTY DRIVING THAT CAR. BUT IF YOU WERE IN ONLY PARTIAL COMMUNICATION WITH THE CAR AND IN NO COMMUNICATION WITH THE ROAD, IT IS FAIRLY CERTAIN THAT AN ACCIDENT WOULD OCCUR."

compulsively is afraid of being restricted in his communication. A person who is talking on another subject than that to which another was giving his attention has been so restricted on the subject of communication elsewhere, or has experienced such a scarcity of communication elsewhere, that he is still involved with communication elsewhere. This is what we mean by "not in present time."

The child is so convinced of his ability to communicate that he will touch a hot stove. Life has no terrors for him. He has not yet learned by experience that he cannot communicate. As one grows one goes less and less into communication with the environment until he is at last entirely out of it. Only he is out of it in the wrong direction - dead.

IN THIS ISSUE:

- Communication & Ability
By L. Ron Hubbard
- Millions Improving Lives
- The HUBBARD® Qualified SCIENTOLOGIST™ Course
- Free Personality Analysis offer
- and much more

Flyer included in Friday's AZ news.
12/3/93

It might be seen by someone that the solution to communication is not to communicate. One might say that if he hadn't communicated in the first place he wouldn't be in trouble now.

L. Ron Hubbard

L. RON HUBBARD

L. Ron Hubbard is one of the most acclaimed and widely read authors of all time. His works have sold millions of copies, have been translated into 31 languages and published in 104 countries. His self-help classic, *Dianetics*, has topped national bestseller lists for years.

No armchair philosopher, L. Ron Hubbard lived an exciting and adventurous life



— from barnstorming pilot, novelist and explorer in his early years to world renowned writer, philosopher and humanitarian. He saw life from all sides and wrote about what he observed and discovered.

People all over the world consider they have no truer friend.

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Scientology: Improving Life in a Troubled World

(THREE PAGE FLYER INCLUDED IN THIS ISSUE)

MILLIONS HAVE IMPROVED THEIR THE SUCCESS THROUGH COMMUN

Many, many people experience difficulties in communicating. Some have trouble expressing themselves, while others feel uncomfortable in certain social situations. Still others find it difficult to initiate a conversation, while some do not know how to end one. A man cannot get a better job because he does not make an effective sales presentation. A girl cannot keep a boyfriend because she is too shy. An executive does not know how to talk to his employees and so lacks support. Communication difficulties are among the biggest problems people have in every day life.

One of the greatest discoveries of SCIENTOLOGY is the isolation of the exact parts of communication. All the gains experienced in SCIENTOLOGY stem in one way or another from a knowledge and application of communication. SCIENTOLOGISTS™ have become known around the

world as the experts on the subject of communication.

The exact technology of how to communicate is taught on the Success Through Communication Course. L. Ron Hubbard developed eighteen separate communication drills to teach a student the basic elements of communication. The student is paired up with another student and the two work together. Students read a drill and then practice it. Experienced Course Supervisors are always on hand to help with difficulties and ensure smooth progress. Each drill builds on the preceding drill, and as the student moves through these drills he makes the happy discovery that he truly has gained new communication skills. The drills teach you social and business necessities such as how to start talking to anyone, how to get one's point across, how to listen effectively and how to end a conversation.



An ability to communicate well is highly rewarded in life as evidenced by the esteem given to artists, entertainers, television personalities and the like. But on a more personal scale, one who can truly communicate gets the more desirable job, has the better friends, the deeper relationships and a smoother life than one who cannot communicate.

Here is what people from around the world have to say about the Success Through Communication Course:

"Doing the Success Through Communication Course has given me a new ability to overcome the barriers in my life.

Before the course I was very uncommunicative with my family, specifically my parents, whom I greatly cared about. I was unable to really talk to them. And I only argued and fought with my brother. From the data in this course I have not only salvaged my relationship with my family, but increased my own success and happiness in life by getting to where I have always wanted to go with simple communication. This course was a major changing point of my life." - J.B.C.

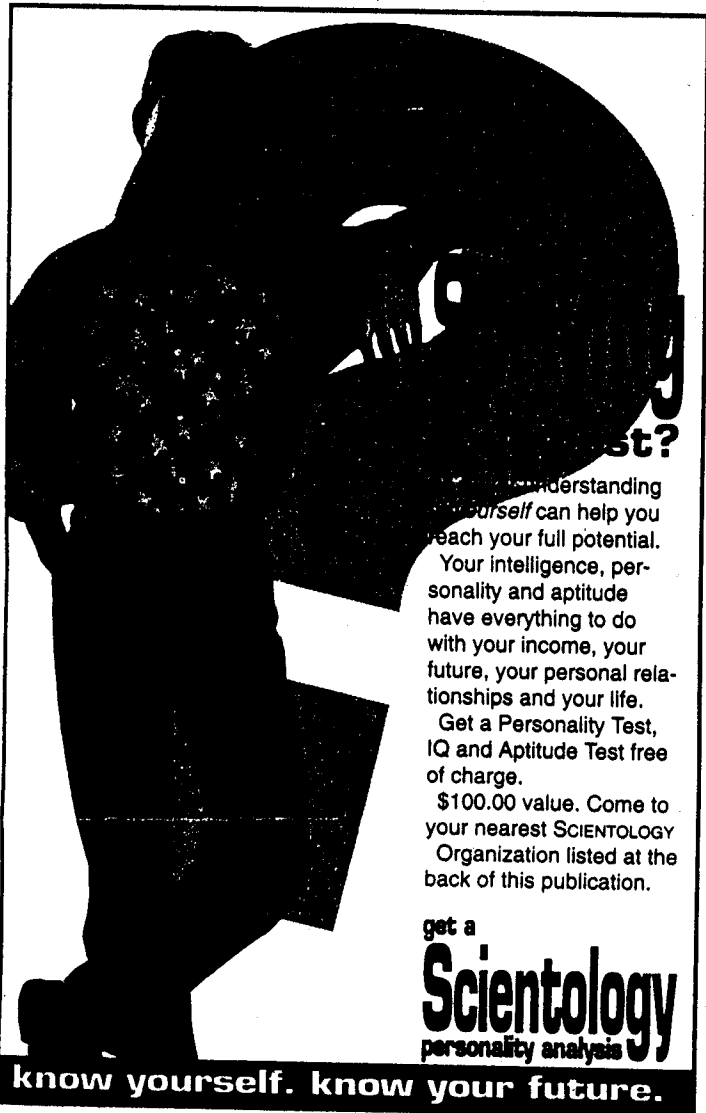
"The Success Through Communication Course is by far the best course I've been involved with. It has helped me break down all the barriers that

I let get in the way of communicating with someone. In the last 24 hours since doing the course, I have noticed a great change in my ability to communicate with others. I make sure I am understood, and that what I communicate is understood. As a result my life is going much better." - J.B.

"This course showed me how poorly my communication skills had been developed. With these skills now learned properly, I can have much more control over the direction a communication may take. This course is basic for any and all things a person may want in life. A win here is a win for life." - R.B.

"A few of the drills on this course seemed very basic and I felt comfortable almost immediately, whereas others pinpointed situations where I realized I had great difficulties.

Now I feel comfortable in facing situations that I know would have made me uncomfortable



...st?

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yourself can help you
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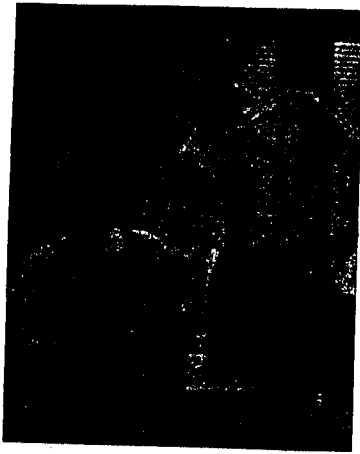
know yourself. know your future.



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LIVES WITH COMMUNICATION COURSE



This course has helped me be comfortable with others, look them in the eye and speak freely. Completing this course means a lot." - L.B.

"Having completed the Success Through Communication Course, I feel much more confident of my ability to deal one on one without feeling nervous, fidgeting or displaying other non-productive behavior. I also feel very comfortable directing my attention to the person I am speaking to." - J.J.

in the past. I am confident that I can address difficult scenarios and difficult people. Now I welcome the challenge." - S.L.

"I enrolled on this course because I needed better communication skills. After my first day on course, I realized some mistakes I was making in attempted communication.

"I learned the difference between talking and communication. I can now approach persons whom I used to avoid and purposely communicate with these certain individuals. I can also tactfully start, cause to continue and complete conversations with persons whom I felt comfortable with and also those whom I used to not feel comfortable with.

"And my wife and I engage in quality communication now, instead of just 'talking' with each other. That is a big success." - J.A.

"I feel inspired by my completion of the Success Through Communication Course, and I have already been seeing successful results in real-life situations. I also feel much more accepting of myself for having dealt with an area of my life which has troubled me for a long time. I look forward to further successes through the use of the skills acquired on this course." - J.H.

"Having confidence in the presence of others has been difficult for me for my whole life.

"I feel 100% confident that I can be in control of a conversation and guide it where I want it to go. It makes me feel stronger to have that control. I am glad I took this course because it made a real improvement in my life." - T.K.

THE HUBBARD QUALIFIED SCIENTOLOGIST COURSE

The HUBBARD® Qualified SCIENTOLOGIST Course gives you a broad introduction to SCIENTOLOGY technology which you can immediately put into effect in your daily life. You'll become more causative, positive and happier through the application of the vital data contained in this course. Organized on a very smooth gradient, the HUBBARD Qualified SCIENTOLOGIST Course gives you the basics you need to handle whatever comes your way in the day-to-day hustle and bustle of living. Your competence and understanding of life can soar just using these simple basics.

This course is packed with practical knowledge you can use every day to handle life better. It's delivered days, evenings and weekends - whatever schedule works best for you.

The Solution to Communication

"The success level of a person is his communication level."

L. Ron Hubbard

How successful are you at communication?

Honest relationships are built on trust and the ability to communicate effectively. Communication can be difficult, especially when you confront tough situations at home, at work or with others.

The Success Through Communication Course gives you the edge you need to really get your ideas across. Learn effective communication skills to improve your life right now!

L. Ron Hubbard found the real solution to the problem of communication, a solution for you.

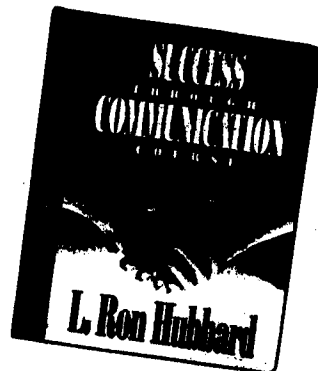
You'll learn eighteen simple, yet powerful techniques that will show you how to:

- Handle any upset in communication and restore happiness to your relationship.
- Be able to communicate with anyone - even an angry, shy or silent person.
- Get your point across to get things done faster.
- Fully understand others.
- Ensure that others understand you.

Communication works, and the Success Through Communication Course is the tool you need to perfect your communication.

Enrollment fee includes full supervision under our trained and experienced staff and the complete materials for the course. Do the course on a schedule that's convenient for you - weekends, evenings, weekdays or a combination of times depending on your needs.

Communication is a vital part of all our lives, and if you cannot communicate, HOW CAN YOU SURVIVE?



**Start the
Success Through
Communication
Course today!**

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